Sub. Code

70511

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

MANAGEMENT CONCEPTS

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 1 = 10)$

- 1. Lower level includes people like
 - (a) Clerks
 - (b) Supervisors
 - (c) Data entry operators
 - (d) All the above
- 2. ———is about the unity of authority.
 - (a) Unity of direction (b) Authority
 - (c) Discipline
- (d) Unity of commands
- 3. means giving right to the right person.
 - (a) Delegation of authority
 - (b) Responsibility
 - (c) Effective delegation
 - (d) All the above

	is from bo	ottom t	to top.				
(a)	downward comm	unicat	tion				
(b)	upward communication						
(c)	horizontal comm	nunica	tion				
(d)	unofficial commu	ınicati	on				
	——— are interr	nally fo	ormed.				
(a)	line organization	ı					
(b)	line and staff org	ganisat	ion				
(c)	functional organization						
(d)	project organisat	ion					
Тур	es of project organ	isation	1				
(a)	function based	(b)	project based				
(c)	matrix based	(d)	all the above				
Dire	ecting and contro	olling	are important function of				
(a)	worker	(b)	clerk				
(c)	supervisor	(d)	none				
Mon	itoring and keepir	ng wat	ch on the activity is known as				
(a)	Controlling	(b)	Directing				
(c)	Completing	(d)	Main puling				
	nagement exists	at the	e — level of the				
orga							
orga (a)	lower	(b)	middle				
	lower top	(b) (d)	middle all the above				

10.	The	$control\ function\ of$	mana	agement entrances		
	(a)	financial control	(b)	budgetary control		
	(c)	cost control	(d)	all the above		
		Par	rt B	$(5 \times 5 = 25)$		
		Answer	all q	uestions.		
11.	(a)	What are the fund	etions	s of management?		
			Or			
	(b)	What is managem	nent t	heory?		
12.	(a)	What are the limi	tation	ns of planning?		
			Or			
	(b)	What are the components of planning?				
13.	(a)	Why is unity in a	athor	ity important?		
			Or			
	(b)	Why is organising	gimpo	ortant in management?		
14.	(a)	Why is communic	ation	important in motivation?		
			Or			
	(b)	What are the elen	nent (of directing?		
15.	(a)	What is the mean	ing of	f controlling?		
			Or			
	(b)	What are the tech	nique	es in controlling.		
			3	C-1355		

Part C $(5 \times 8 = 40)$

Answer all questions.

16. (a) Explain in detail the skills needed for a manager.

Or

- (b) Explain the role and functions of management.
- 17. (a) Explain in detail the planning process.

Or

- (b) Explain in detail the rationality in decision making.
- 18. (a) Explain in detail about the merits and demerits of decentralization.

Or

- (b) Explain in detail the various forms of organisation.
- 19. (a) What are the various theories in directing?

Or

- (b) Explain in detail the various styles of leadership.
- 20. (a) What are the various functions of controlling?

Or

(b) Explain in detail the new perspectives in management.

Sub. Code 70512

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

FOOD AND BEVERAGE MANAGEMENT

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 1 = 10)$

- 1. The person incharge of room service in a hotel is called as
 - (a) demi chef de rang
 - (b) chef d' etages
 - (c) chef de rang
 - (d) station head waiter
- 2. A customer who orders coeur de first would expect it to the
 - (a) Braised lambs hearts
 - (b) Stewed ox tail
 - (c) Fried calf's liver
 - (d) Fillet of beef

Who	is the most junior i	most'	?
(a)	Chef d' etage	(b)	a dumb waiter
(c)	demi chef de rang	(d)	commis debarrasseur
	is used to	keep	the food hot in a buffet
(a)	Chafing dish	(b)	Sizzling pan
(c)	Geuridon	(d)	Wooden chopping board
Whi	ch of this cost is con	troll	able?
(a)	Material cost	(b)	Promotion cost
(c)	Both (a) and (b)	(d)	None of the above
Whi	ch cost remains stat	cic ir	respective of volume of sales
(a)	Opportunity costs	(b)	Fixed costs
(c)	Hierarchical costs	(d)	Prime cost
Whi	ch of the following i	s inc	luded in overheads?
(a)	Packing material		
(b)	Insurance		
(c)	Salaries deduction	L	
(d)	All the above		
	is operat	ed a	s a facility to staff in larg
fact	ories.		
(a)	Industrial catering	g	
(b)	Five star club		
(c)	Air catering		
(d)	Pubs		
Cate vehi		ers tı	ravelling by rules and priva
(a)	Airline	(b)	Ship
(c)	Railway	(d)	Surface
			C-1356
		2	6-1990

10. Expand FIFO									
	(a)	First In First Out							
	(b)	First In Farst Out							
	(c)	Fast Out In First Out							
	(d)	All the above							
		Part B $(5 \times 5 = 25)$							
		Answer all questions.							
11.	(a)	What do you mean by SPS?							
		Or							
	(b)	Why is material management important for food and beverage management?							
12.	(a)	Draw the layout of storage area for beverages.							
		Or							
	(b)	List down the importance of Bin Card.							
13.	(a)	What are the types of pricing?							
		Or							
	(b)	What are the types of forecasting?							
14.	(a)	How are stock levels determined?							
		Or							
	(b)	What are the books maintained in Bar?							
15.	(a)	Write a note on cashier banking system.							
		Or							
	(b)	Write short note on Revenue control.							
		3 C-1356							

Part C

 $(5 \times 8 = 40)$

Answer all questions.

16. (a) What are the factors that affect F & B management?

Or

- (b) Explain in detail the receiving procedures.
- 17. (a) List down the storage procedures for beverages.

Or

- (b) How is menu planning done for function catering?
- 18. (a) Explain the effective use of left overs.

Or

- (b) Explain in detail about catering systems.
- 19. (a) Explain in detail about Bar frauds.

Or

- (b) What are the objectives of menu engineering?
- 20. (a) How are duty schedules prepared?

Or

- (b) (i) Explain the impact of technology in F & B industry.
 - (ii) Explain in detail about restaurant revenue management.

C-1356

Sub. Code

70514

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

FINANCIAL AND MANAGEMENT ACCOUNTING

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 1 = 10)$

- 1. Which person in a financial firm play a key role in management accounting?
 - (a) Investors (b) Manages
 - (c) Supplies (d) Customers
- 2. What are the tools related to management accounting?
 - (a) Marginal costing (b) Standard costing
 - (c) Budget costing (d) All the above
- 3. Which of the following is not management accounting tool?
 - (a) Cash flow statement
 - (b) Fund flow statement
 - (c) Ratio analysis
 - (d) Process costing

4.	What is the scope of management accounting?					
	(a)	Cost accounting	(b)	Budgeting		
	(c)	Forecasting	(d)	All the above		
5.	Man	agement accountin	g dea	ls with managin	g ———	
	(a)	Decision making	(b)	Raising finance)	
	(c)	Tax returns	(d)	Final accounts	preparation	
6.	The	purpose of mana			is the help	
	(a)	Managers	(b)	Investors		
	(c)	Marketers	(d)	Banks		
7.		——— play a key	role i	n management a	accounting.	
	(a)	Investors	(b)	Managers		
	(c)	Customers	(d)	Suppliers		
8.	Man entit	agement accountin	ıg is ı	mainly applicabl	e to	
	(a)	Non profit	(b)	Service		
	(c)	Manufacturing	(d)	All the above		
9.	Good	dwill is one of the —				
	(a)	Current assets	(b)	Tangible assets	3	
	(c)	Intangible assets	(d)	Liquid ratio		
10.	Sala	ry is one of the				
	(a)	Direct expenses	(b)	Non cash exper	nses	
	(c)	Capital expenses	(d)	Revenue expen	ses	
			2		C-1357	

Part B $(5 \times 5 = 25)$

Answer all questions.

11. (a) Why is accounting important in Hotel Management profession?

Or

- (b) What is the scope of accounting?
- 12. (a) What are the advantages of accounting books?

Or

- (b) What is double entry system of accounting?
- 13. (a) What are the uses of financial analysis?

Or

- (b) What are comparative and common size statements?
- 14. (a) What is the need for fund flow statement?

Or

- (b) What are the limitations of fund flow statement?
- 15. (a) What are the types of budget?

Or

(b) How are budgets prepared?

Part C

 $(5 \times 8 = 40)$

Answer all questions.

16. (a) Explain about seven types of accounting.

Or

(b) Explain in detail about scope of accounts.

3

17. (a) Explain in detail about the preparation of journals.

Or

(b) Journalise the following transactions in the books of Moon and post them into the ledger for the month of August:

Aug

- Moon commenced business with a capital of 1,50,000
- 11 Cash deposited into bank 50,000
- 12 Bought equipment for 15,000
- 13 Bought goods worth 20,000 from Star and payment made by cheque
- 14 Sold goods to Sun for 15,000 and payment received through cheque
- 16 Paid rent by cheque 5,000
- 17 Took loan from Mr. Storm 25,000
- 18 Received commission from Mr. Air by cheque 5,000
- 19 Wages paid 15,000
- Withdrew from bank for personal use 3,000
- 21 Withdrew from bank for office use 10,000
- 22 Bought goods for 25,000
- 23 Cash paid into bank 30,000
- 24 Interest paid through cheque 2,000
- 25 Give loan to Mr. Wind 10,000
- 26 Amount paid to Mr. Storm on loan account 15,000
- 27 Salary paid to Manager Mr. Liquid 5,000
- 28 Postage paid 1,000
- 29 Received cheque from Mr. Wind on loan account 3,000
- 30 Sold part of the equipment for 2,000

C-1357

18. (a) Explain in detail about the uses and limitations of ratio.

Or

(b) Calculate the Trade receivables turnover ratio from the following information:

Total Revenue from operations 4,00,000

Cash Revenue from operations 20% of Total Revenue from operations

Trade receivables as at 1.4.2014 Rs. 40,000

Trade receivables as at 31.3.2015 Rs. 1,20,000

19. (a) Explain in detail about the difference between fund flow statement and cash flow statement.

Or

(b) Ramco Cements presents the following information and you are required to calculate funds from operations:

PROFIT AND LOSS ACCOUNT

	Rs.		Rs.
To Operation Expenses	1,00,000	By Gross profit	2,00,000
To Depreciation	40,000	By Gain on Sale of Plant	20,000
To Loss on Sale of Building	10,000		
To Advertisement Suspense Account	5,000		
To Discount Allowed	500		
To Discount on Issue of Shares written off	500		
To Goodwill written off	12,000		
To Net Profit	52,000		
	2,20,000		2,20,000

C-1357

20.	(a)	What	are	the	rules	to	be	followed	while	preparing
		budge	t?							

Or

(b) Explain in detail about the various types of budget.

Sub. Code 70515A

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

MSCV – ORAL COMMUNICATION AND INTERPERSONAL SKILLS

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Section A $(10 \times 1 = 10)$

- 1. Which of these should nor be avoided for effective communication?
 - (a) Noise
 - (b) Planning
 - (c) Semantic problems
 - (d) Wrong assumptions
- 2. ——— are problems arising from expressions.
 - (a) Cultural barriers
 - (b) Semantic barriers
 - (c) Wrong assumptions
 - (d) Selecting perceptions
- 3. Which of the following are basic course of these?
 - (a) Social stressors
- (b) Physiological
- (c) Thoughts
- (d) All the above

	(a)	Menopause		
	(b)	Giving breath		
	(c)	Sleep disturbance	\mathbf{s}	
	(d)	All of the above		
5.	Anx	iety can cause the f	ollow	ing moods.
	(a)	Irritable	(b)	Panicky
	(c)	Anxious	(d)	All the above
6.	Whi	ch of there is not a	type	of public speech?
	(a)	Short speech	(b)	Informal speech
	(c)	Written speech	(d)	Professional speech
7.	The	England fast bowle	er, is -	than accurate.
	(a)	More fast	(b)	Faster
	(c)	Less fast	(d)	More faster
8.	Whi	ch of the following v	word	is plural?
	(a)	Index	(b)	Analysis
	(c)	Crisis	(d)	Criteria
9.	Whi	ch is a main elemer	nt of r	non verbal communication?
	(a)	Volume of the spe	aker	
	(b)	Name of the speak	xer	
	(c)	Name of the lister	ner	
	(d)	Age of the speaker	c	
			2	C-1358

Example for physiological stress are

4.

Posture							
Eye contact							
= 25)							
e in							
ublic							
ion?							
in							
58							

Answer all the questions.

16. (a) Explain in detail the listening barriers in communication.

Or

- (b) How to overcome the barriers in communication?
- 17. (a) Explain in detail about Resilience building.

Or

- (b) Why is practice of self care important in communication?
- 18. (a) What are the essential qualities of a good speaker?

Or

- (b) Explain in detail about handling meetings.
- 19. (a) Differentiate active and passive voice.

Or

- (b) What are the golden rules to be followed in public speech?
- 20. (a) Why is personal appearance important in communication?

Or

(b) Why is body language important in communication?

Sub. Code **70515B**

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

HOTEL FACILITY MANAGEMENT

		(20)23 onw	ards)	
Dur	ation	: 3 Hours		Maximum : 75 Marks	3
]	Part A	$(10 \times 1 = 10)$)
		Answ	er all q	uestions.	
1.		is the l	ivable a	rea of the room.	
	(a)	Carpet	(b)	Plinth	
	(c)	Superbuilt	(d)	All area	
2.		——— hotel a	re locate	ed in the vicinity of airport.	
	(a)	Motel	(b)	Airport	
	(c)	Floated	(d)	Downtown	
3.	Res	orts are located v	vas —		
	(a)	City	(b)	Hill stations	
	(c)	Airport	(d)	All the above	
4.	Five	e star hotel must	have —	———— % skilled staff.	
	(a)	40%	(b)	50%	
	(c)	60%	(d)	100%	

5.	Wha oven	t should you use?	to ta	ke something o	ut of a hot
	(a)	Tea Towel	(b)	Paper Towel	
	(c)	Oven milts	(d)	Hands	
6.	To a	void an accident or ed	the	stove, pot handl	es should be
	(a)	Hanging over the	edge (of the stove	
	(b)	Inwards towards n	niddl	e of stove	
	(c)	Inwards over an st	tove e	element	
	(d)	Forward the front	of the	e stove	
7.	How	many steps are the	ere in	supply chain ex	cellence?
	(a)	5	(b)	6	
	(c)	4	(d)	3	
8.		which layout the rally maximum?	wor	k in process	inventory is
	(a)	product	(b)	Process	
	(c)	Group	(d)	All the above	
9.	Whic	ch of the following is	s a no	on-renewable res	ource?
	(a)	Coal	(b)	Forests	
	(c)	Water	(d)	Wildlife	
10.	Whice	ch of the followingy?	g is	not a renewab	le source of
	(a)	Solar energy	(b)	Biomass	
	(c)	Hydropower	(d)	Geothermal	
			2		C-1359

Part B

 $(5 \times 5 = 25)$

Answer all questions.

11. (a) Write a short note on Apartment hotel.

 O_1

- (b) How does location selection play an important role in hotel marketing?
- 12. (a) Explain any two types of parking.

Or

- (b) Explain the role of vaastushastea for buildings.
- 13. (a) List down the care and maintenance for freezers.

Or

- (b) List down ten heavy equipments used for commercial kitchen.
- 14. (a) List down the role of a storekeeper.

Or

- (b) How is waste disposal done for bottles and cans.
- 15. (a) What are the various resources of energy?

Or

(b) What are the facilities provided for Blind guest?

Part C $(5 \times 8 = 40)$

Answer all questions.

16. (a) Explain in detail about the classification guide lines for four star hotel.

Or

(b) Explain in detail about the architectural features for hotels.

3

17. (a) Explain in detail about formulation of project report.

Or

- (b) Explain in detail about feasibility report.
- 18. (a) Draw and give the equipment specification for Chinese gas cooking range.

 Ω r

- (b) What are the safety features followed for hotel kitchen?
- 19. (a) Explain in detail about various waste disposal methods.

Or

- (b) Explain in detail about concept of flow functional requirement.
- 20. (a) Explain in detail about the American Norms for special guests.

Or

(b) Explain in detail about the major resources of energy.

Sub. Code 70516A

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

FOOD SAFETY AND QUALITY CONTROL

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 1 = 10)$

- 1. To identify defects in a developed product before its released is the goal of
 - (a) Quality assurance
 - (b) Food business operator
 - (c) Food safety management system
 - (d) Quality control
- 2. The main objective of quality assurance is
 - (a) Proof of fitness of product
 - (b) Inspection of quality of product
 - (c) Quality conformance
 - (d) Customer satisfaction

3.	Which of the following is covered under 'raw materials quality assurance?					
	(a)	Specifications	(b)	Survey program		
	(c)	Service	(d)	All the above		
4.		nage once done to perature can be un		ozen product with respect to		
	(a)	True	(b)	False		
	(c)	Both (a) and (b)	(d)	None of the above		
5.	Por	k has a higher shelt	f life t	chan beef		
	(a)	True	(b)	False		
	(c)	Both (a) and (b)	(d)	None of the above		
6.	com	is ad		to fruits prior to freezing quality		
	(a)	Vit. C	(b)	Ascorbic acid		
	(c)	Water	(d)	None of the above		
7.		ich of the followinght of any food?	g doe	es not constitute 90% of dry		
	(a)	Carbohydrates	(b)	Fibers		
	(c)	Proteins	(d)	Fats		
8.	Pas	teurization is a met	thod o	of preservation of		
	(a)	Paneer	(b)	Beverage		
	(c)	Vegetables	(d)	Milk		
9.	Mar	k on the canned Ja	m or	Jelly is		
	(a)	AGMARK	(b)	ISI		
	(c)	FPO	(d)	None of the above		
			2	C-1360		

10.	Food does not spoil for months if it is eroced at									
	(a)	-18°C	(b)	$5^{\circ}\mathrm{C}$						
	(c)	10°C	(d)	-5°C						
		Par	rt B		$(5 \times 5 = 25)$					
Answer all questions.										
11.	(a)	What are the be production?	enefic	ial role of mic	erobes in food					
			Or							
	(b)	How does heat he	lp in	food preservation	on.					
12.	(a)	What are the dry	meth	ods of food pres	ervation?					
			Or							
	(b)	What are additive	es.							
13.	(a) Write a note on food spoilage.									
Or										
	(b) What is Infection?									
14.	(a)	Write a note on food adulterants.								
			Or							
	(b)	How does contami	inatio	on enhance food	spoilage?					
15.	(a)	What are physical	l haza	ards?						
			Or							
	(b)	What is TQM?								
			3		C-1360					

Part C $(5 \times 8 = 40)$

Answer all questions.

16. (a) Examine the detail about why food safety has to be included in Hospitality curriculum.

Or

- (b) What are the factors that affect microbial growth?
- 17. (a) List down the Types of food preservation.

Or

- (b) What are the reasons to go for food preservation.
- 18. (a) What are the various sources of contamination?

Or

- (b) Write in detail about food borne diseases.
- 19. (a) What are the various way to avoid food contamination?

Or

- (b) What are the adverse effects of food adultrants?
- 20. (a) Explain in detail about HACCP.

Or

(b) Explain in detail about FSSAI.

Sub. Code 70516B

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M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

CRUISELINE MANAGEMENT

(2023 onwards)

- 1. Which of the following is non-commercial catering?
 - (a) Ship
- (b) Railway
- (c) Jail
- (d) airline
- 2. Which space below deck is designated for the storage of cargo?
 - (a) Compartment
- (b) Cargo room
- (c) Storage room
- (d) Cargo hold
- 3. After which sewage treatment can the water be sent to the natural source.
 - (a) Primary
- (b) Tertiary
- (c) Secondary
- (d) None of the above
- 4. Which of the following is not a water borne disease?
 - (a) Typhoid
- (b) Itching
- (c) Cholera
- (d) Hepatitis

5.	How many types of health hazards are there?						
	(a)	1	(b)	2			
	(c)	3	(d)	4			
6.	Meta	Metals come under which class of fire?					
	(a)	В	(b)	C			
	(c)	D	(d)	A			
7.	Eco-	tourism relates to _					
	(a)	Economic system	(b)	Financial system			
	(c)	Nature	(d)	E-Commerce			
8.	is cultural capital of India						
	(a)	Mumbai	(b)	Delhi			
	(c)	Chennai	(d)	Calcutta			
9.	Which among this is not a residential sector?						
	(a)	Hotels	(b)	Motels			
	(c)	Night clubs	(d)	Resorts			
10.	Showmanship skills are seen in						
	(a)	(a) Speciality Restaurants					
	(b)	disco					
	(c)	grill Rooms					
	(d)	Theme restaurant	;				
			2	C-1361			

Part B

 $(5 \times 5 = 25)$

Answer all questions.

11. (a) Name any five cruise Breads.

Or

- (b) How do modern cruise ship work?
- 12. (a) What is an EHS role?

Or

- (b) What are the types of environmental complaince?
- 13. (a) What is the latest solars convention?

Or

- (b) What are the requirements of a crew muster stations?
- 14. (a) Write a note on tourist's itinerary.

Or

- (b) Why do cruise ships change itinerary?
- 15. (a) List down the duties and responsibilities for a wine waiter.

Or

(b) List down the Job description of an assistant F and B manager.

3

Part C

 $(5 \times 8 = 40)$

Answer all questions.

16. (a) Explain in detail about cruise operations.

Or

- (b) Explain in detail about the evolution of the cruise industry.
- 17. (a) Explain in detail about the health and sanitation department manual.

Or

- (b) Explain in detail about maritime organisation.
- 18. (a) Explain in detail about basics ship orientation.

Or

- (b) What are the personal life saving equipments needed in cruise ship?
- 19. (a) Explain in detail about identifying the region seasonal patterns.

Or

- (b) Explain in detail about the do's and dont's in itinerary planning.
- 20. (a) Draw the organisational chart of a cruise ship for F and B department.

Or

(b) Explain in detail about customers demand and operational capabilities.

C-1361

Sub. Code

70517

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

First Semester

Hospitality Management

EVENT MANAGEMENT

(2023 onwards)

Duration: 3 Hours Maximum: 75 Marks

Part A $(10 \times 1 = 10)$

- 1. Event Management is consider on of the strategic
 - (a) Entertainment Section
 - (b) Message deliver
 - (c) Marketing tools
 - (d) Fun factor
- 2. What is the major role of account planner?
 - (a) Analysing
 - (b) Creating long term relationship
 - (c) Planning
 - (d) None of the above
- 3. The informations that event proposal should include
 - (a) Description
- (b) Purpose
- (c) Venue
- (d) all the above

4.	Which among these is not an event planning for					
	(a)	Maps	(b)	Creative brief		
	(c)	Models	(d)	Run Sheet		
5.	Mis	haps in an event				
	(a)	Current planning	(b)	Event Insurance		
	(c)	Liasion agent	(d)	Traffic Management		
6.	t a type of event impact?					
	(a)	Social	(b)	Economical		
	(c)	Physical	(d)	Environmental		
7.	Event Marketing is —					
	(a)	good	(b)	Tangible		
	(c)	Service	(d)	Products		
8.	Growth opportunities for special events include					
	(a)	global business	(b)	all the answers		
	(c)	Public relations	(d)	Marketing and Retail sales		
9. The most popular form of sports sponsorship is				orts sponsorship is		
	(a)	League	(b)	Event		
	(c)	Team	(d)	Individual		
10.	Embracing Eqalitarianian means					
	(a)	Equality				
	(b)	Team work				
	(c) Employee engagement					
	(d)	Motivation				
				G 1923		
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(b) What are the duties of an event manager?

12. (a) How is a chief guest selected for an event?

Or

(b) What are the importance of event planning?

13. (a) What is Back stage arrangement?

Or

(b) Why is brand management important?

14. (a) How does stage decoration help in event promotion?

Or

(b) What are the audio acids needed for an event?

15. (a) What is an Exhibition?

Or

(b) Why is concept important for an event?

Part C $(5 \times 8 = 40)$

Answer all questions.

16. (a) Explain the organizational structure of a Event company.

Or

(b) What are the functions of an event company.

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17. (a) How are sponsors arranged for an event?

Or

- (b) What are the factors that affect an event?
- 18. (a) Why is Brand Marketing important in Event success?

Or

- (b) What are the leadership qualities needed for an event manager?
- 19. (a) What are the etiquette to be maintained in Event planning.

Or

- (b) How is selection of location done for an Event.
- 20. (a) Explain in detail about concept events.

Or

(b) How is space allocation done for Event Management.